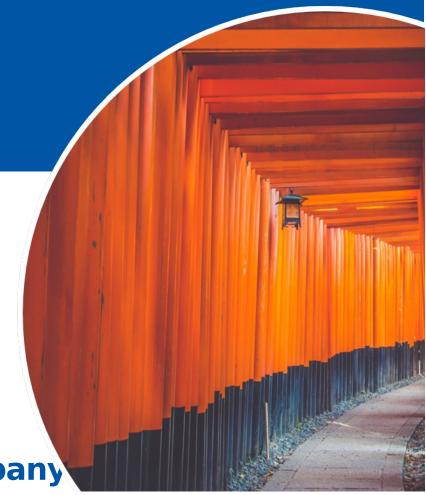


Fusion Culture Report

13-Jan-2020



Fusion Sample Company

Structure

The Method

The Fusion Culture Program and associated reports have been developed following the research paper "Cultivating Management Culture", based on data associated with the STAR Workplace Program from 2008 -2018.

Data Analyss

To maintain integrity and consistency in data gathering, the results are independently compiled into the HR Coach Fusion web based benchmarking platform, which produces this report.

Intellectual Property

All intellectual property associated with the Fusion Program processes remains the property of HRC Aust-NZ Pty Ltd trading as HR Coach Australasia. Upon acceptance of the Fusion proposal, you were granted a non transferable, non exclusive end use licence to assess the Fusion program. Diagnostic reports and documentation provided to you carrying the HR Coach Australasia copyright may be used in the management of your business only. It is not to be distributed, copied or reconstructed for any other purposes, with associated companies or external parties. You should not use the reports or associated intellectual property in a way that it will be materially detrimental or inconsistent with the HR Coach methodology.

Background



The Strategic Action Model was developed in 2003, following research on 5000 Australasian SME's. Assessments of over 700 Australasian businesses against this model in the period 2008 – 2019 have continued to validate this model to identify the attributes and core drivers of high performing businesses.

The measurement system is the underlying method of data analysis. For any workplace, the Fusion benchmark goal is 75% or above. Throughout this report, the bar graphs will assist you with your planning priorities, using the internationally recognised Risk Management System:



"Green – Priorities for sustainability. This represents results that achieve a high rating of 75% or above. These are factors that show strength in your result."



"Amber – priorities for management. This represents results that achieve a rating of 67% - 74%. These are factors that require management attention/intervention."



Red – priorities for risk. This represents results that are less than 67%. These are factors that are high risk in your business.

Overall Result

This section collates the results of all the surveys into your Fusion Result. It is the overall benchmark for the business. The benchmark is a key annual measurement for the business to use if it is focused on sustainability, growth and profitability.







Process Information

$D_{\boldsymbol{\cap}}$	si	+	in	ı
ГU	וכי	L	ıv	1

Date Report Completed	13-Jan-2020	Number of Managers:	4
Nominated Industry Category -	Tourism/Hospitality	Number of Employees:	30
<u>Gender</u>		<u>Generation</u>	
Number of Females:	12	Number of Alpha:	6
Number of Males:	6	Number of Gen Z:	12
Number of Intersex:	6	Number of Gen Y:	6
Number of Other:	5	Number of Gen X:	5
Number of Preferred not to say:	5	Number of Baby Boomers:	5
Longevity		<u>Departments</u>	
0-18 months :	9	Accounting:	5
18 months - 3yrs :	6	Operations:	20
3-5yrs:	7	Field:	9
5-7yrs :	6		
7+yrs:	6		
<u>Locations</u>			
New South Wales:	5		
Victoria:	16		
South Australia:	13		

Guide to Overall Result

This is an overall rating for the organisation, including both employee culture and management culture.



If the results are above 75%, your managers are demonstrating core behaviours with their teams, which are linked to high performing businesses. The employees are demonstrating core behaviours in their teams that are linked to high performing businesses. The results suggest that you have significant capability within your managers and team members to ensure alignment with your strategy, as long as they know and support the strategic direction of the business



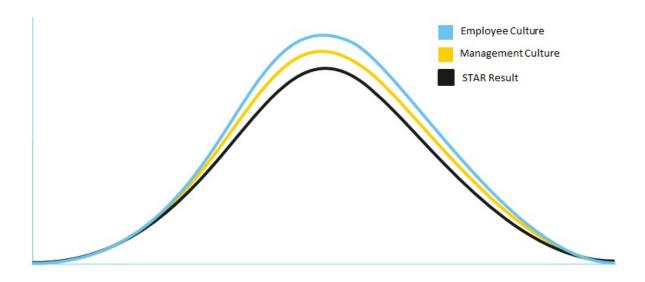
If the results are between 67-74%, your managers and/or employees are frequently demonstrating core behaviours which are linked to high performing businesses. This behaviour needs to be demonstrated more frequently and effectively. Any underlying issues will be required to be addressed within 6 months to improve alignment to the strategic intent of the business.



If the results are below 67%, your managers and/or employees are not demonstrating core behaviours which are linked to high performing businesses. You need to address these shortfalls within 3 months, focusing initially on any manager results below 67% - as managers need to lead and demonstrate the appropriate behaviour changes first.

Benchmark Comparisons

Throughout this report, the benchmark Fusion Results have been included. These benchmarks are updated annually, using the combined data available through the Fusion Program and the STAR Workplace Program. You will be able to compare your results to businesses that are high performing and low performing, as well as the average result. The benchmark data has been collated since 2008. This data can be used to benchmark your business to other organisations and creates valuable insight into your overall businesses' performance.



 $Impact\ of\ Employee\ and\ Management\ Culture\ to\ STAR\ Result$

From a four year research review of the proprietary STAR Workplace data, the above pictorial graph demonstrates the genuine alignment between employee culture, management culture and overall STAR result. Where businesses seek to improve their STAR assessment results (to improve their sustainability and profitability), improving management and employee culture is essential.

How Your Fusion Result is Calculated

This result provides the organisation with an understanding of the willingness of the organisation to make strategy happen. This is an important result to review when looking at future strategy and contribution the workforce wants to make.



Guide to the Employee and Management Culture Overall Results

This result provides the organisation with an understanding of the willingness of the organisation to make strategy happen. This is an important result to review when looking at future strategy and contribution the workforce wants to make.

Employee Culture Rating



If the results are above 75%, your employees are demonstrating core behaviours within their teams, which are linked to high performing businesses. The results suggest that you have significant capability within your team members to ensure alignment with your strategy, as long as they know and support their manager/s.



If the results are between 67-74%, your managers employees are frequently demonstrating core behaviours which are linked to high performing businesses. This behaviour needs to be demonstrated more frequently and effectively. Any underlying issues will be required to be addressed within 6 months to improve alignment to the strategic intent of the business.



If the results are below 67%, your employees are not demonstrating core behaviours which are linked to high performing businesses. You need to address these shortfalls within 3 months, focussing initially on any manager results below 67% - as managers need to lead and demonstrate the appropriate behaviour changes first.

Management Culture Rating

If the results are above 75%, your managers are demonstrating core behaviours with their teams, which are linked to high performing businesses. The results suggest that you have significant capability within your managers to ensure alignment with your strategy, as long as they know and support the strategic direction of the business.

If the results are between 67-74%, your managers are frequently demonstrating core behaviours which are linked to high performing businesses. This behaviour needs to be demonstrated more frequently and effectively. Any underlying issues will be required to be addressed within 3 - 6 months to improve alignment to the strategic intent of the business.

If the results are below 67%, your managers are not demonstrating core behaviours which are linked to high performing businesses. You need to address these shortfalls within 3 months, or employee behaviour and performance are unlikely to improve.

Employee Culture

This result provides the organisation with an understanding of the willingness of the organisation to make strategy happen. This is an important result to review when looking at future strategy and contribution the workforce wants to make.

Key Findings

Your Employee Culture Result63%Low Performing Organisation Result69%Average Organisation Result77%High Performing Organisation Result84%

Employee Culture Benchmark



Employee Culture



Management Culture

This result provides the organisation with an understanding of the willingness of the organisation to make strategy happen. This is an important result to review when looking at future strategy and contribution the workforce wants to make.

Key Findings

Your Management Culture Result64%Low Performing Organisation Result63%Average Organisation Result72%High Performing Organisation Result81%

Management Culture Benchmark



Management Culture



Fusion Culture Report

- Employee Culture Detailed Analysis

68%

Employee Culture - Detailed Analysis

Top 5 Indicators

Below is a sample of the top 5 indicators for Employee Culture in your business. It is important to review these indicators with the Employee Culture Data Report in the Appendix.

1. Employees treat the assets of the business as their own69%2. Employees are empowered/authorised to resolve customer complaints68%3. Employees are honest and trustworthy68%4. Employees freely contribute to making the business better68%

Top 5 Indicators - Employee Culture

5. Team members are motivated to support others to achieve performance outcomes

Employees are empowered/authorised to resolve customer complaints

Employees are honest and trustworthy

Employees freely contribute to making the business better

Team members are motivated to support others to achieve performance outcomes

EMPLOYERS MANAGEMENT PRIORITIES CROWTH OPPORTUNITIES

Bottom 5 Indicators

Below is a sample of the bottom 5 indicators for Employee Culture in your business. It is important to review these indicators with the Employee Culture Data Report in the Appendix.

Team members put the interests of the team before themselves
 Team members raise concerns and ideas with their team within 24 hours
 Teams members achieve work outcomes without close supervision
 Employees are supported and encouraged to deliver great customer service
 We are focussed on meeting or exceeding (internal or external) customer expectations

Bottom 5 indicators - Employee Culture

Team members put the interests of the team before themselves

50%

Team members raise concerns and ideas with their team within 24 hours

Teams members achieve work outcomes without close supervision

54%

Employees are supported and encouraged to deliver great customer service

We are focussed on meeting or exceeding (internal or external) customer expectations

RISK PRIORITIES MANAGEMENT PRIORITIES GROWTH OPPORTUNITIES

Employee Culture - Detailed Analysis

Employee Culture Results by Position

Employee - 63%

Manager - 60%

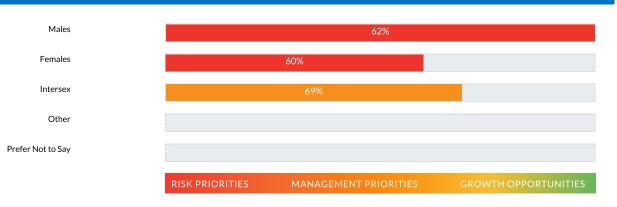


The following subset graphs are designed to assist your organisation with identifying areas of strength or improvement. Where the number of respondents is 5 or less, information will not be displayed as it is statistically too small of a response for effective subset reporting.

Gender

Males 62%
Females 60%
Intersex 69%
Other Prefer not to say -

Employee Culture - by Gender



Employee Culture - Detailed Analysis

Generation

Alpha (2006 -) 59%

Gen Z (1989 - 2006) 63%

Gen Y (1978 - 1988) 66%

Gen X (1965 - 1977)
Baby Boomers (-1964) -

Employee Culture - by Generation



Longevity

0-18 months 61%
18 months - 3yrs 64%
3-5yrs 66%
5-7yrs 62%
7+yrs 60%

Employee Culture - by Longevity



Employee Culture - Detailed Analysis

Department

Accounting: Operations: 62%
Field: 64%

Employee Culture - by Department

Accounting

Operations

Field



Location

New South Wales: Victoria: 63%
South Australia: 62%

Employee Culture - by Location



Fusion Culture Report

- Management Culture Detailed Analysis

68%

54%

59%

60%

Management Culture - Detailed Analysis

Top 5 Indicators

Below is a sample of the top 5 indicators for Management Culture in your business. It is important to review these indicators with the Management Culture Data Report in the Appendix.

1. Managers create a motivating environment for people in their team 76% 73%

2. Managers provide the work team with a definite sense of direction and purpose.

3. Managers provide me with fair and honest feedback on my performance on a regular basis. 69%

4. Managers ask open ended questions to understand issues/tasks that I am familiar with.

5. Managers put the interests of the business and the team before themselves.

68%

Top 5 Indicators - Management Culture

Managers create a motivating environment for people in their team

Managers provide the work team with a definite sense of direction

Managers provide me with fair and honest feedback on my performance on a regular basis.

Managers ask open ended questions to understand issues/tasks that

Managers put the interests of the business and the team before themselves



Bottom 5 Indicators

Below is a sample of the bottom 5 indicators for Management Culture in your business. It is important to review these indicators with the Management Culture Data Report in the Appendix.

1. Managers identify improvement opportunities that have a positive commercial return.

2. Managers accept personal responsibility for their actions and decisions

3. Managers seek feedback from the team to improve their own performance 59%

4. Managers are approachable and friendly and demonstrates good management of their emotions.

5. Managers implement business solutions which enhance the commercial outcomes for the business. 62%

Bottom 5 indicators - Management Culture

 $\label{thm:managers} \mbox{Managers identify improvement opportunities that have a positive commercial return.}$

Managers accept personal responsibility for their actions and decisions

Managers seek feedback from the team to improve their own

 $\label{thm:managers} \mbox{ Managers are approachable and friendly and demonstrates good management of their emotions.}$

Managers implement business solutions which enhance the commercial outcomes for the business.



Management Culture - Detailed Analysis

Management Culture Results by Position

Employee - 64%

Manager - 65%



The following subset graphs are designed to assist your organisation with identifying areas of strength or improvement. Where the number of respondents is 5 or less, information will not be displayed as it is statistically too small of a response for effective subset reporting.

Gender

Males 64%
Females 64%
Intersex 65%
Other Prefer not to say -

Management Culture - by Gender



Management Culture - Detailed Analysis

Generation

Alpha (2006 -) 65%

Gen Z (1989 - 2006) 64%

Gen X (1989 - 2006) 64%

Gen X (1965 - 1977)
Baby Boomers (-1964) -

Management Culture - by Generation

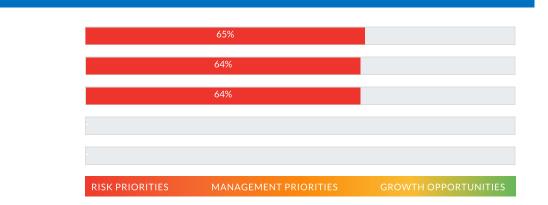
Alpha

 $\operatorname{\mathsf{Gen}} Z$

Gen Y

Gen X

Baby Boomers



Longevity

0-18 months 64%
18 months - 3yrs 64%
3-5yrs 62%
5-7yrs 67%
7+yrs 65%

Management Culture - by Longevity



Management Culture - Detailed Analysis

Department

Accounting: Operations: 65%
Field: 64%

Management Culture - by Department



Location

New South Wales: Victoria: 66%
South Australia: 62%

Management Culture - by Location

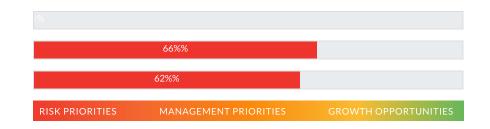


Accounting

Operations

Field

South Australia



Fusion Culture Report

- Employee Culture Detailed Data

Employee Culture Report - Summary

		TOTAL
	Team members work well together	68%
	Team members recognise and value the diversity and differences amongst their team	63%
Team Work	Team members raise concerns and ideas with their team within 24 hours	54%
realli vvoi k	Team members resolve issues with their team in a timely and effective manner	64%
	Team members put the interests of the team before themselves	50%
	Total	60%
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%
	We work together to deliver great customer service	65%
Customer Focus	Our systems and processes help us to deliver great customer service	60%
Customer Focus	Employees are supported and encouraged to deliver great customer service	58%
	Employees are empowered/authorised to resolve customer complaints	68%
	Total	62%
	Employees are motivated to meet or exceed work/task expectations	60%
	We have created an environment that employees find personally motivating	62%
Work Team	Team members are motivated to support others to achieve performance outcomes	68%
Motivation	Teams members achieve work outcomes without close supervision	54%
	Work teams frequently exceed work expectations	67%
	Total	62%
	Employees put the interests of the business before themselves	63%
	Employees speak positively about the business	60%
Loyalty to the	Employees freely contribute to making the business better	68%
Business	Employees are not seeking to leave the organisation	63%
	Employees are respected and valued	64%
	Total	63%
	Employees work efficiently and effectively without supervision	65%
	Employees treat the assets of the business as their own	69%
Honesty and	Employees raise any concerns or ideas within 24 hours with the right person	63%
Integrity	Employees do what they say they will do	64%
	Employees are honest and trustworthy	68%
	Total	66%
	TOTAL Employee Culture	63%

Employee Culture Report - Position

		TOTAL	Employee	Manager
Team Work	Team members work well together	68%	66%	81%
	Team members recognise and value the diversity and differences amongst their team	63%	66%	38%
	Team members raise concerns and ideas with their team within 24 hours	54%	55%	50%
	Team members resolve issues with their team in a timely and effective manner	64%	66%	50%
	Team members put the interests of the team before themselves	50%	51%	44%
	Total	60%	61%	53%
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	62%	31%
	We work together to deliver great customer service	65%	63%	81%
C	Our systems and processes help us to deliver great customer service	60%	61%	50%
Customer Focus	Employees are supported and encouraged to deliver great customer service	58%	56%	75%
	Employees are empowered/authorised to resolve customer complaints	68%	73%	25%
	Total	62%	63%	52%
	Employees are motivated to meet or exceed work/task expectations	60%	59%	63%
	We have created an environment that employees find personally motivating	62%	62%	63%
Work Team	Team members are motivated to support others to achieve performance outcomes	68%	66%	81%
Motivation	Teams members achieve work outcomes without close supervision	54%	56%	38%
	Work teams frequently exceed work expectations	67%	65%	81%
	Total	62%	62%	65%
	Employees put the interests of the business before themselves	63%	62%	75%
	Employees speak positively about the business	60%	60%	56%
Loyalty to the	Employees freely contribute to making the business better	68%	67%	75%
Business	Employees are not seeking to leave the organisation	63%	66%	38%
	Employees are respected and valued	64%	64%	63%
	Total	64%	64%	61%
	Employees work efficiently and effectively without supervision	65%	66%	56%
	Employees treat the assets of the business as their own	69%	67%	88%
Honesty and	Employees raise any concerns or ideas within 24 hours with the right person	63%	63%	63%
Integrity	Employees do what they say they will do	64%	65%	56%
	Employees are honest and trustworthy	68%	68%	69%
	Total	66%	66%	66%
	TOTAL Employee Culture	63%	63%	60%

Employee Culture Report - Gender

		TOTAL	Male	Female	Intersex	Other	Prefer not to say
	Team members work well together	68%	67%	63%	67%	-	-
	Team members recognise and value the diversity and differences amongst their team	63%	63%	63%	75%	-	-
Tarana Marania	Team members raise concerns and ideas with their team within 24 hours	54%	33%	58%	63%	Other	-
Team Work	Team members resolve issues with their team in a timely and effective manner	64%	58%	69%	75%	-	-
	Team members put the interests of the team before themselves	50%	42%	54%	63%	-	-
	Total	60%	53%	61%	69%	-	-
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	58%	65%	46%	-	-
	We work together to deliver great customer service	65%	63%	56%	83%	-	-
Customer	Our systems and processes help us to deliver great customer service	60%	54%	54%	79%	-	-
Focus	Employees are supported and encouraged to deliver great customer service	58%	75%	52%	58%	-	-
	Employees are empowered/authorised to resolve customer complaints	68%	58%	77%	79%	-	-
	Total	62%	62%	61%	69%	-	-
	Employees are motivated to meet or exceed work/task expectations	60%	58%	56%	58%	-	-
	We have created an environment that employees find personally motivating	62%	79%	46%	58%	-	-
Work Team Motivation	Team members are motivated to support others to achieve performance outcomes	68%	54%	73%	67%		-
	Teams members achieve work outcomes without close supervision	54%	50%	48%	75%	_	-
	Work teams frequently exceed work expectations	67%	71%	67%	50%	-	-
	Total	62%	62%	58%	62%	-	-
	Employees put the interests of the business before themselves	63%	63%	65%	71%	-	-
	Employees speak positively about the business	60%	63%	58%	67%		-
Loyalty to the	Employees freely contribute to making the business better	68%	58%	65%	67%		-
Business	Employees are not seeking to leave the organisation	63%	58%	52%	79%	-	-
	Employees are respected and valued	64%	71%	58%	71%	-	-
	Total	64%	63%	60%	71%	-	-
	Employees work efficiently and effectively without supervision	65%	92%	56%	63%	-	-
	Employees treat the assets of the business as their own	69%	63%	60%	92%	-	-
Honesty and	Employees raise any concerns or ideas within 24 hours with the right person	63%	67%	65%	54%	% - %	-
Integrity	Employees do what they say they will do	64%	75%	67%	75%	-	-
	Employees are honest and trustworthy	68%	63%	52%	79%	-	-
	Total	66%	72%	60%	73%	-	-
	TOTAL Employee Culture	63%	62%	60%	69%	-	-

Employee Culture Report - Generation

		TOTAL	Alpha	Gen Z	Gen Y	Gen X	Baby Boomer
	Team members work well together	68%	63%	65%	63%	-	-
Team Work Team Te	Team members recognise and value the diversity and differences amongst their team	63%	71%	60%	71%	-	-
To any Monte	Team members raise concerns and ideas with their team within 24 hours	54%	54%	48%	54%		-
ream work	Team members resolve issues with their team in a timely and effective manner	64%	71%	63%	63%		-
	Team members put the interests of the team before themselves	50%	54%	48%	54%	-	-
	Total	60%	63%	57%	61%	-	-
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	75%	63%	46%	-	-
	We work together to deliver great customer service	65%	50%	65%	79%	-	-
Customer	Our systems and processes help us to deliver great customer service	60%	46%	63%	71%	-	-
	Employees are supported and encouraged to deliver great customer service	58%	50%	69%	58%	-	-
	Employees are empowered/authorised to resolve customer complaints	68%	75%	71%	67%	-	-
	Total	62%	59%	66%	64%	-	-
	Employees are motivated to meet or exceed work/task expectations	60%	58%	58%	50%	-	-
	We have created an environment that employees find personally motivating	62%	46%	63%	67%	-	-
	Team members are motivated to support others to achieve performance outcomes	68%	71%	67%	67%	67% - 67% -	-
	Teams members achieve work outcomes without close supervision	54%	29%	60%	63%	-	-
	Work teams frequently exceed work expectations	67%	67%	71%	46%	-	-
	Total	68% 63% 65% 63% - 15t 63% 71% 60% 71% - 15t 63% 71% 60% 71% - 15t 63% 71% 63% 63% - 15t 64% 54% 48% 54% - 15t 64% 71% 63% 63% - 15t 64% 71% 63% 63% - 15t 64% 71% 63% 63% - 15t 64% 54% 48% 54% - 15t 64% 55% 64% 64% - 15t 65% 50% 65% 79% - 15t 65% 59% 66% 64% - 15t 65% 59% 66% 64% - 15t 65% 59% 66% 64% - 15t 65% 59% 60% 63% - 15t 65% 54% 64% 59% - 15t 65% 54% 60% 71% - 15t 65% 54% 75% - 15t 66% 65% 58% 92% - 15t 65% 54% 77% 67% - 15t 65% 58% 58% 92% - 15t 65% 54% 77% 67% - 15t 65% 58% 58% 92% - 15t 65% 58% 58% 92% - 15t 65% 58% 58% 79% - 15t 65%	-				
	Employees put the interests of the business before themselves	63%	75%	56%	79%	-	-
	Employees speak positively about the business	60%	63%	52%	75%	-	-
Loyalty to the	Employees freely contribute to making the business better	68%	63%	63%	75%		-
Business	Employees are not seeking to leave the organisation	63%	46%	60%	71%	-	-
	Employees are respected and valued	64%	58%	69%	58%	-	-
	Total	64%	61%	60%	72%	-	-
	Employees work efficiently and effectively without supervision	65%	54%	77%	67%	-	-
	Employees treat the assets of the business as their own	69%	58%	58%	92%	-	-
	Employees raise any concerns or ideas within 24 hours with the right person	63%	50%	75%	63%	_	_
Integrity	Employees do what they say they will do	64%	67%	67%	75%	-	-
	Employees are honest and trustworthy	68%	58%	58%	79%	-	-
	Total	66%	57%	67%	75%	-	-
	TOTAL Management Culture	63%	59%	63%	66%		

Employee Culture Report - Longevity

		TOTAL	0-18 months	18 months - 3yrs	3-5yrs	5-7yrs	7+yrs
	Team members work well together	68%	64%	58%	61%	88%	71%
	Team members recognise and value the diversity and differences amongst their team	63%	67%	63%	75%	46%	58%
Tagus Maule	Team members raise concerns and ideas with their team within 24 hours	54%	53%	33%	54%	88%	71%
ream work	Team members resolve issues with their team in a timely and effective manner	64%	58%	71%	68%	63%	63%
	Team members put the interests of the team before themselves	50%	44%	50%	54%	63%	42%
	Total	60%	57%	55%	62%	65%	61%
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	72%	67%	46%	63%	38%
	We work together to deliver great customer service	65%	64%	54%	79%	75%	54%
Customer	Our systems and processes help us to deliver great customer service	60%	64%	50%	71%	71%	38%
Focus	Employees are supported and encouraged to deliver great customer service	58%	64%	58%	64%	46%	54%
	Employees are empowered/authorised to resolve customer complaints	68%	75%	67%	71%	54%	67%
	Total	62%	68%	59%	66%	62%	50%
	Employees are motivated to meet or exceed work/task expectations	60%	53%	79%	50%	54%	67%
	We have created an environment that employees find personally motivating	62%	47%	71%	64%	63%	71%
Work Team Motivation	Team members are motivated to support others to achieve performance outcomes	68%	69%	67%	68%	67%	67%
	Teams members achieve work outcomes without close supervision	54%	36%	63%	68%	46%	63%
	Work teams frequently exceed work expectations	67%	75%	67%	46%	71%	75%
	Total	62%	56%	69%	59%	60%	69%
	Employees put the interests of the business before themselves	63%	69%	63%	71%	63%	46%
	Employees speak positively about the business	60%	56%	63%	71%	54%	54%
Loyalty to the	Team members work well together Team members recognise and value the diversity and differences amongst their team members recognise and value the diversity and differences amongst their team members recognise and value the diversity and differences amongst their team members raise concerns and ideas with their team within 24 hours Team members raise concerns and ideas with their team within 24 hours Team members resolve issues with their team in a timely and effective manner Team members put the interests of the team before themselves 50% 44% 50% 54% Total 60% 57% 55% 62% We are focussed on meeting or exceeding (internal or external) customer expectations We work together to deliver great customer service 65% 64% 54% 79% Our systems and processes help us to deliver great customer service 85% 64% 56% 65% 64% 56% 65% 66% 55% 66% 65% 65% 66% 55% 66% 65% 65	79%	58%				
Business	Employees are not seeking to leave the organisation	63%	56%	67%	64%	58%	71%
	Employees are respected and valued	64%	64%	83%	54%	63%	58%
Team work Team members recognise and value the diversity and diff their team Team members raise concerns and ideas with their team in a tin manner Team members put the interests of the team before them total We are focussed on meeting or exceeding (internal or expectations) We work together to deliver great customer service Our systems and processes help us to deliver great customer service Employees are supported and encouraged to deliver service Employees are motivated to meet or exceed work/task event and environment that employees motivating Team members are motivated to support others to ach outcomes Total Teams members achieve work outcomes without close strong total Employees put the interests of the business before them the supposes are not seeking to leave the organisation total Employees are not seeking to leave the organisation total Employees are respected and valued Total Employees are respected and valued Total Employees are not seeking to leave the organisation total Employees are respected and valued Total Employees are respected and valued Total Employees reat the assets of the business as their own Employees raise any concerns or ideas within 24 hour person Employees are honest and trustworthy Total	Total	64%	63%	65%	68%	63%	57%
	Employees work efficiently and effectively without supervision	65%	67%	83%	71%	42%	58%
	Employees treat the assets of the business as their own	69%	58%	54%	82%	67%	88%
		63%	61%	71%	64%	58%	63%
- integrity	Employees do what they say they will do	64%	69%	79%	68%	67%	33%
	Employees are honest and trustworthy	68%	56%	75%	75%	63%	79%
	Total	66%	62%	72%	72%	59%	64%
	TOTAL Management Culture	63%	61%	64%	66%	62%	60%

Employee Culture Report - Departments

		TOTAL	Accounting	Operations	Field
	Team members work well together	68%	-	65%	78%
Team Work	Team members recognise and value the diversity and differences amongst their team	63%	-	58%	64%
	Team members raise concerns and ideas with their team within 24 hours	54%	-	49%	53%
ream work	Team members resolve issues with their team in a timely and effective manner	64%	-	63%	75%
	Team members put the interests of the team before themselves	50%	-	45%	67%
	Total	60%	-	56%	67%
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	-	53%	67%
	We work together to deliver great customer service	65%	-	63%	67%
Customer	Our systems and processes help us to deliver great customer service	60%	-	56%	64%
Focus	Employees are supported and encouraged to deliver great customer service	58%	-	61%	56%
	Employees are empowered/authorised to resolve customer complaints	68%	-	68%	69%
	Total	62%	-	60%	65%
	Employees are motivated to meet or exceed work/task expectations	60%	-	68%	50%
	We have created an environment that employees find personally motivating	62%	-	63%	67%
Work Team	Team members are motivated to support others to achieve performance outcomes	68%	-	73%	56%
Motivation	Teams members achieve work outcomes without close supervision	54%	-	53%	58%
	Work teams frequently exceed work expectations	67%	-	73%	64%
	Total	62%	-	66%	59%
	Employees put the interests of the business before themselves	63%	-	64%	67%
	Employees speak positively about the business	60%	-	58%	56%
Loyalty to the	Employees freely contribute to making the business better	68%	-	65%	67%
Business	Employees are not seeking to leave the organisation	63%	-	56%	72%
	Employees are respected and valued	64%	-	56%	72%
	Total	64%	-	62%	66%
	Employees work efficiently and effectively without supervision	65%	-	66%	58%
	Employees treat the assets of the business as their own	69%	-	73%	67%
Honesty and	Employees raise any concerns or ideas within 24 hours with the right person	63%	-	66%	64%
Integrity	Employees do what they say they will do	64%	-	61%	69%
	Employees are honest and trustworthy	68%	-	70%	67%
	Total	66%	-	67%	65%
	TOTAL employee Culture	63%	-	62%	64%

Employee Culture Report - Locations

		TOTAL	New South Wales	Victoria	South Australia
	Team members work well together	68%	-	80%	54%
	Team members recognise and value the diversity and differences amongst their team	63%	-	52%	71%
Toom Moule	Team members raise concerns and ideas with their team within 24 hours	54%	-	Solution Solution	60%
ream work	Team members resolve issues with their team in a timely and effective manner	64%	-		71%
	Team members put the interests of the team before themselves	50%	-		46%
	Total	60%	-	60%	60%
	We are focussed on meeting or exceeding (internal or external) customer expectations	58%	-	64%	46%
	We work together to deliver great customer service	65%	-	61%	71%
Customer	Our systems and processes help us to deliver great customer service	60%	-	58%	60%
Focus	Employees are supported and encouraged to deliver great customer service	58%	-	52%	67%
	Employees are empowered/authorised to resolve customer complaints	68%	-	67%	71%
	Total	62%	-	60%	63%
	Employees are motivated to meet or exceed work/task expectations	60%	-	59%	65%
	We have created an environment that employees find personally motivating	62%	-	56%	63%
Work Team	Team members are motivated to support others to achieve performance outcomes	68%	-	63%	67%
Motivation	Teams members achieve work outcomes without close supervision	54%	-	52%	58%
	Work teams frequently exceed work expectations	67%	-	84%	48%
	Total	64% - 61% 50% - 55% 60% - 60% 58% - 64% 65% - 61% 60% - 58% 58% - 52% 68% - 67% 62% - 60% 60% - 59% 62% - 63% 54% - 52% 67% - 84% 62% - 63% 63% - 67% 60% - 64% 68% - 70% 63% - 61% 64% - 66% 65% - 61% 69% - 70% 63% - 64% 64% - 72% 68% - 72% 68% - 63%	60%		
	Employees put the interests of the business before themselves	63%	-	67%	63%
	Employees speak positively about the business	60%	-	64%	56%
Loyalty to the	Employees freely contribute to making the business better	68%	-	70%	65%
Business	Employees are not seeking to leave the organisation	63%	-	61%	67%
	Employees are respected and valued	64%	-	69%	60%
	Total	64%	-	80% 52% 50% 61% 55% 60% 64% 61% 58% 52% 67% 60% 59% 56% 63% 52% 84% 63% 67% 64% 70% 61% 69% 66% 61% 70% 64% 70% 64% 70% 64% 70% 64% 70%	62%
	Employees work efficiently and effectively without supervision	65%	-	61%	69%
	Employees treat the assets of the business as their own	69%	-	70%	65%
Honesty and	Employees raise any concerns or ideas within 24 hours with the right person	63%	-	64%	62%
Integrity	Employees do what they say they will do	64%	-	72%	62%
	Employees are honest and trustworthy	68%	-	63%	71%
	Total	66%	-	66%	66%
Team members resolve issues with their team in a timely and effective manner Team members put the interests of the team before themselves Total We are focussed on meeting or exceeding (internal or external) customer expectations We work together to deliver great customer service Our systems and processes help us to deliver great customer service Employees are empowered/authorised to resolve customer service Employees are empowered/authorised to resolve customer complaints Total Total Total Team members are motivated to meet or exceed work/task expectations We have created an environment that employees find personally motivating Team members are motivated to support others to achieve performance outcomes Total Employees speak positively about the business before themselves Employees speak positively about the business better Employees are enot seeking to leave the organisation Employees are espected and valued Total Employees are respected and valued Total Employees are respected and valued Total Employees are not seeking to leave the organisation Employees are respected and valued Total Employees are not seeking to leave the organisation Employees are not seeking to leave the organisation Employees are and seeking to leave the organisation Employees are and seeking to leave the organisation Employees real the assets of the business as their own Employees real the assets of the business as their own Employees treat the assets of the business as their own Employees treat the assets of the business as their own Employees are honest and trustworthy Employees are honest and trustworthy Total Employees are honest and trustworthy Employees are honest and tr				62%	

Fusion Culture Report

- Management Culture Detailed Data

Management Culture Sub Report - Summary

		TOTAL
	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%
Business Acumen	Managers identify improvement opportunities that have a positive commercial return.	54%
	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%
	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%
	Total	62%
	Managers do everything possible to ensure that we meet goals and deadlines.	63%
	Managers accept personal responsibility for their actions and decisions	59%
Call Mathedad	Managers find opportunities for improvement, even when experiencing challenges.	65%
Self-Motivated	Managers create a motivating environment for people in their team	76%
	Managers lead by positive example all of the time.	67%
	Total	66%
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%
	Managers listen to my input and asks questions for clarification.	63%
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%
Communication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%
	Total	65%
	Managers act with honesty and integrity and builds trust within the team.	63%
	Managers put the interests of the business and the team before themselves.	68%
	Managers provide the work team with a definite sense of direction and purpose.	73%
Team Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%
	Managers seek feedback from the team to improve their own performance	59%
	Total	65%
	Managers communicate expectations into achievable goals and manageable steps.	63%
	Managers work to improve or implement new approaches and ideas that are proposed	63%
uality of Planning and	Managers deliver on promises and commitments that they have made	63%
Being Organised	Managers keep team members informed of changes as they surface	62%
	Managers focus on the right priorities all of the time	67%
	Total	64%
	TOTAL Management Culture	64%

Management Culture Sub Report - Position

		TOTAL	Employee	Manage
	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	68%	38%
Business Acumen	Managers identify improvement opportunities that have a positive commercial return.	54%	54%	50%
	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	61%	81%
	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	68%	56%
	Managers implement business solutions which enhance the commercial outcomes for the business.	teturn. 54% 54% 54% 54% 54% 54% 63% 62% 63% 63% 62% 63% 63% 65% 65% 65% 65% 65% 65% 65% 65% 65% 65	63%	50%
	Total	62%	63%	55%
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	62%	75%
	Managers accept personal responsibility for their actions and decisions	59%	60%	50%
Self-Motivated	Managers find opportunities for improvement, even when experiencing challenges.	65%	68%	44%
Seir-Motivated	Managers create a motivating environment for people in their team	76%	74%	88%
	Managers lead by positive example all of the time.	67%	66%	75%
	Total	66%	66%	66%
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	68%	69%
	Managers listen to my input and asks questions for clarification.	63%	59%	94%
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	63%	63%
Communication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	70%	63%
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	59%	69%
	Total	65%	64%	72%
	Managers act with honesty and integrity and builds trust within the team.	63%	62%	75%
	Managers put the interests of the business and the team before themselves.	68%	68%	69%
	Managers provide the work team with a definite sense of direction and purpose.	73%	73%	69%
Feam Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	61%	88%
	Managers seek feedback from the team to improve their own performance	59%	59%	56%
	Total	65%	65%	71%
	Managers communicate expectations into achievable goals and manageable steps.	63%	63%	69%
	Managers work to improve or implement new approaches and ideas that are proposed	63%	65%	44%
Quality of	Managers deliver on promises and commitments that they have made	63%	65%	50%
Planning and Being Organised	Managers keep team members informed of changes as they surface	62%	60%	75%
	Managers focus on the right priorities all of the time	67%	67%	69%
	Total	64%	64%	61%
	TOTAL Management Culture	64%	64%	65%

Management Culture Report - Gender

		TOTAL	Male	Female	Intersex	Other	Prefer not to say
Business Acumen Business Acumen Managers identify improvent commercial return. Managers implement process and improve effectiveness. Managers enure that any sugsthe commercial goals of the business outcomes for the business. Total Managers do everything post deadlines. Managers accept personal residences. Managers find opportunities challenges. Managers lead by positive exact a motivating Managers lead by positive exact a motivating Managers listen to my input a Managers listen to my input a Managers reflect my thinking agreed page before moving for Managers are approachable a management of their emotion on a regular basis. Managers act with honesty team. Managers put the interests themselves. Managers provide the work to purpose. Loyalty to the Team Leadership Managers work with team solutions for the day-to-day work anagers seek feedback from performance Total Managers communicate examangeable steps. Managers work to improve that are proposed Managers keep team member Managers focus on the right performance Total Managers focus on the right performance Total Managers focus on the right performance Total Managers focus on the right performance Total	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	58%	60%	75%	-	-
	Managers identify improvement opportunities that have a positive commercial return.	54%	46%	58%	54%	-	-
	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	63%	60%	58%	-	-
Acumen	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	79%	75%	58%	-	-
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%	58%	71%	67%	-	-
	Total	62%	61%	65%	62%	-	-
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	50%	63%	71%	-	-
	Managers accept personal responsibility for their actions and decisions	59%	58%	58%	67%	-	-
Self-Motivated	Managers find opportunities for improvement, even when experiencing 65% 46% 60% 79%	-	-				
	Managers create a motivating environment for people in their team	76%	75%	75%	100%	-	-
	Managers lead by positive example all of the time.	67%	63%	58%	63%	-	-
	Total	66%	58%	63%	76%		-
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	67%	63%	67%	-	-
	Managers listen to my input and asks questions for clarification.	63%	63%	60%	63%	-	-
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	83%	60%	71%	-	-
	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	58%	73%	71%		-
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	50%	67%	58%		-
	Total	65%	64%	65%	66%		-
	Managers act with honesty and integrity and builds trust within the team.	63%	67%	69%	33%	-	-
	Managers put the interests of the business and the team before themselves.	68%	71%	65%	67%	-	-
	Managers provide the work team with a definite sense of direction and purpose.	73%	75%	75%	% 75% - % 54% - % 58% - % 67% - % 67% - % 67% - % 67% - % 63% - % 63% - % 63% - % 63% - % 71% - % 66% - % 58% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - % 54% - <td< td=""><td>-</td></td<>	-	
Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	67%	60%	54%		-
	Managers seek feedback from the team to improve their own performance	59%	63%	54%	46%	-	-
	Total	65%	69%	65%	54%	-	-
	Managers communicate expectations into achievable goals and manageable steps.	63%	63%	67%	67%	-	-
	Managers work to improve or implement new approaches and ideas that are proposed	63%	75%	58%	58%	-	-
Being	Managers deliver on promises and commitments that they have made	63%	67%	65%	71%	-	-
Organised	Managers keep team members informed of changes as they surface	62%	63%	65%	63%	-	-
	Managers focus on the right priorities all of the time	67%	79%	69%	63%	-	-
	Total	64%	69%	65%	64%	-	-
	TOTAL Management Culture	64%	64%	64%	65%		-

© HR Coach Australasia 2019

This report and all its components are protected by copyright.

 $No \ part \ may \ be \ reproduced, copied \ or \ transmitted \ in \ any \ form \ or \ by \ any \ means \ with \ the \ prior \ written \ permission \ of \ HR \ Coach \ Australasia.$

Page 28

Management Culture Report - Generation

		TOTAL	Alpha	Gen Z	Gen Y	Gen X	Baby Boomer
	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	58%	60%	75%	-	-
	Managers identify improvement opportunities that have a positive commercial return.	54%	50%	54%	54%	-	-
Business	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	71%	50%	58%	-	-
Acumen	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	83%	73%	50%	-	-
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%	63%	69%	54%	-	-
	Total	62%	65%	61%	58%	-	-
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	46%	63%	79%	-	-
	Managers accept personal responsibility for their actions and decisions	59%	54%	63%	58%	-	-
Self-Motivated	Managers find opportunities for improvement, even when experiencing challenges.	65%	67%	56%	67%	-	-
	Managers create a motivating environment for people in their team	76%	79%	67%	100%	-	-
	Managers lead by positive example all of the time.	67%	42%	69%	75%	-	_
	Total	66%	58%	64%	76%	-	-
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	54%	73%	67%	-	-
	Managers listen to my input and asks questions for clarification.	63%	71%	50%	75%	-	-
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	63%	65%	75%	-	-
Communication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	63%	71%	79%	-	-
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	67%	58%	46%	-	-
	Total	65%	64%	63%	68%	-	-
	Managers act with honesty and integrity and builds trust within the team.	63%	88%	60%	38%	-	-
	Managers put the interests of the business and the team before themselves.	68%	71%	71%	67%	-	-
Team	Managers provide the work team with a definite sense of direction and purpose.	73%	88%	67%	75%	-	-
Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	54%	60%	58%	-	-
	Managers seek feedback from the team to improve their own performance	59%	42%	71%	42%	-	-
	Total	65%	69%	66%	56%	-	-
Quality of	Managers communicate expectations into achievable goals and manageable steps.	63%	67%	67%	63%	-	-
	Managers work to improve or implement new approaches and ideas that are proposed	63%	58%	67%	58%	-	-
Planning and Being	Managers deliver on promises and commitments that they have made	63%	67%	65%	67%	-	-
Organised	Managers keep team members informed of changes as they surface	62%	67%	65%	63%	-	-
	Managers focus on the right priorities all of the time	67%	83%	67%	63%	-	-
	Total	64%	68%	66%	63%	-	-
	TOTAL Management Culture	64%	65%	64%	64%	_	

© HR Coach Australasia 2019

This report and all its components are protected by copyright.

 $No \ part \ may \ be \ reproduced, copied \ or \ transmitted \ in \ any \ form \ or \ by \ any \ means \ with \ the \ prior \ written \ permission \ of \ HR \ Coach \ Australasia.$

Page 29

Management Culture Report - Longevity

		TOTAL	0-18 months	18 months - 3yrs	3-5yrs	5-7yrs	7+yrs
	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	61%	54%	79%	67%	63%
	Managers identify improvement opportunities that have a positive commercial return.	54%	47%	46%	57%	67%	54%
Business	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	58%	54%	54%	67%	88%
Acumen	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	81%	88%	46%	83%	33%
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%	61%	67%	57%	63%	63%
	Total	62%	62%	62%	59%	69%	60%
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	47%	63%	75%	75%	63%
	Managers accept personal responsibility for their actions and decisions	59%	58%	63%	54%	58%	63%
self-Motivated	Managers find opportunities for improvement, even when experiencing challenges.	65%	67%	63%	61%	67%	67%
	Managers create a motivating environment for people in their team	76%	75%	67%	93%	71%	71%
	Managers lead by positive example all of the time.	67%	50%	75%	79%	71%	67%
	Total	66%	59%	66%	72%	68%	66%
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	64%	71%	64%	67%	79%
	Managers listen to my input and asks questions for clarification.	63%	58%	50%	68%	67%	75%
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	64%	75%	71%	50%	50%
ommunication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	61%	71%	82%	67%	67%
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	61%	58%	43%	79%	63%
	Total	65%	62%	65%	66%	66%	67%
	Managers act with honesty and integrity and builds trust within the team.	63%	81%	63%	36%	71%	63%
	Managers put the interests of the business and the team before themselves.	68%	75%	67%	61%	58%	79%
Team	Managers provide the work team with a definite sense of direction and purpose.	73%	86%	58%	71%	71%	71%
Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	58%	54%	64%	71%	75%
	Managers seek feedback from the team to improve their own performance	59%	53%	79%	39%	67%	63%
	Total	65%	71%	64%	54%	68%	70%
Quality of Planning and Being	Managers communicate expectations into achievable goals and manageable steps.	63%	69%	54%	68%	58%	63%
	Managers work to improve or implement new approaches and ideas that are proposed	63%	61%	75%	54%	63%	63%
	Managers deliver on promises and commitments that they have made	63%	64%	63%	64%	63%	63%
Organised	Managers keep team members informed of changes as they surface	62%	69%	63%	57%	54%	63%
	Managers focus on the right priorities all of the time	67%	78%	71%	61%	71%	50%
	Total	64%	68%	65%	61%	62%	60%
	TOTAL Management Culture	64%	64%	64%	62%	67%	65%

© HR Coach Australasia 2019

This report and all its components are protected by copyright.

 $No \ part \ may \ be \ reproduced, copied \ or \ transmitted \ in \ any \ form \ or \ by \ any \ means \ with \ the \ prior \ written \ permission \ of \ HR \ Coach \ Australasia.$

Page 30

Management Culture Report - Departments

		TOTAL	Accounting	Operations	Field
Business Acumen	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	-	56%	75%
	Managers identify improvement opportunities that have a positive commercial return.	54%	-	53%	58%
	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	-	61%	58%
	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	_	65%	69%
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%	-	61%	61%
	Total	62%	-	59%	64%
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	-	65%	56%
	Managers accept personal responsibility for their actions and decisions	59%	-	61%	56%
Self-Motivated	Managers find opportunities for improvement, even when experiencing challenges.	65%	-	64%	69%
en-Motivated	Managers create a motivating environment for people in their team	76%	-	75%	78%
	Managers lead by positive example all of the time.	67%	-	69%	64%
	Total	66%	-	67%	65%
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	-	73%	61%
	Managers listen to my input and asks questions for clarification.	63%	-	64%	64%
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	_	63%	64%
ommunication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	-	65%	86%
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	-	63%	56%
	Total	65%	-	66%	66%
	Managers act with honesty and integrity and builds trust within the team.	63%	-	64%	56%
	Managers put the interests of the business and the team before themselves.	68%	-	73%	56%
Team	Managers provide the work team with a definite sense of direction and purpose.	73%	-	73%	67%
Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	-	58%	75%
	Managers seek feedback from the team to improve their own performance	59%	-	58%	75%
	Total	65%	-	66%	62%
Quality of Planning and Being Organised	Managers communicate expectations into achievable goals and manageable steps.	63%	-	68%	67%
	Managers work to improve or implement new approaches and ideas that are proposed	63%	-	58%	67%
	Managers deliver on promises and commitments that they have made	63%	-	65%	56%
	Managers keep team members informed of changes as they surface	62%	-	66%	64%
	Managers focus on the right priorities all of the time	67%	-	71%	64%
	Total	64%	-	66%	64%
	TOTAL employee Culture	64%	-	65%	64%

Management Culture Report - Locations

		TOTAL	New South Wales	Victoria	South Australia
Business Acumen	Managers ensure our team is aware of our financial performance by providing a regular updates.	65%	-	64%	67%
	Managers identify improvement opportunities that have a positive commercial return.	54%	-	59%	46%
	Managers implement process improvement strategies to reduce waste and improve effectiveness.	63%	-	72%	56%
	Managers enure that any suggestions for improvement are aligned with the commercial goals of the business.	67%	-	67%	71%
	Managers implement business solutions which enhance the commercial outcomes for the business.	62%	-	67%	54%
	Total	62%	-	66%	59%
	Managers do everything possible to ensure that we meet goals and deadlines.	63%	-	66%	69%
	Managers accept personal responsibility for their actions and decisions	59%	-	55%	60%
Self-Motivated	Managers find opportunities for improvement, even when experiencing challenges.	65%	-	67%	62%
en-Monvated	Managers create a motivating environment for people in their team	76%	-	69%	87%
	Managers lead by positive example all of the time.	67%	-	59%	75%
	Total	66%	-	63%	71%
	Managers ask open ended questions to understand issues/tasks that I am familiar with.	68%	-	73%	63%
	Managers listen to my input and asks questions for clarification.	63%	-	64%	56%
Quality of	Managers reflect my thinking and ensures that we are on the same, agreed page before moving forward.	63%	-	63%	65%
Communication	Managers provide me with fair and honest feedback on my performance on a regular basis.	69%	-	72%	65%
	Managers are approachable and friendly and demonstrates good management of their emotions.	60%	-	69%	52%
	Total	65%	-	68%	60%
	Managers act with honesty and integrity and builds trust within the team.	63%	-	66%	56%
	Managers put the interests of the business and the team before themselves.	68%	-	67%	63%
Toom	Managers provide the work team with a definite sense of direction and purpose.	73%	-	72%	77%
Team Leadership	Managers work with team members to find practical, immediate solutions for the day-to-day work challenges that surface.	64%	-	70%	60%
	Managers seek feedback from the team to improve their own performance	59%	-	63%	56%
	Total	65%	-	68%	62%
Quality of Planning and Being	Managers communicate expectations into achievable goals and manageable steps.	63%	-	67%	56%
	Managers work to improve or implement new approaches and ideas that are proposed	63%	-	69%	54%
	Managers deliver on promises and commitments that they have made	63%	-	63%	62%
	Managers keep team members informed of changes as they surface	62%	-	64%	62%
Organised	Managers focus on the right priorities all of the time	67%	-	72%	58%
	Total	64%	-	67%	58%